

Commission Based Reseller

Summary

This article provides a summary for commission based resellers.

Applies To

This article applies to MachPanel build v6 and above.

Commission Based Reseller Management

Commission Based Reseller is a reseller having ability to resell Service Plan(s)/Add-on(s) with Commission (profit) and Markup from Provider and Customer (Subscriber) respectively on per subscription basis.

Enable Commission Based Reseller:

1. Navigate to the following path: **Home >> System Configuration >> Reseller Settings**
2. Check the Commission based reseller.
3. Click on Update Configuration.

Home > System Configuration > Reseller Settings

Reseller Settings Signup Settings

☒ Commission based reseller

*Custom Label: Commision Based Reseller

*Reseller Agreement Terms: [Show Terms](#)

☒ Subscription based reseller

*Custom Label: Prepaid Reseller

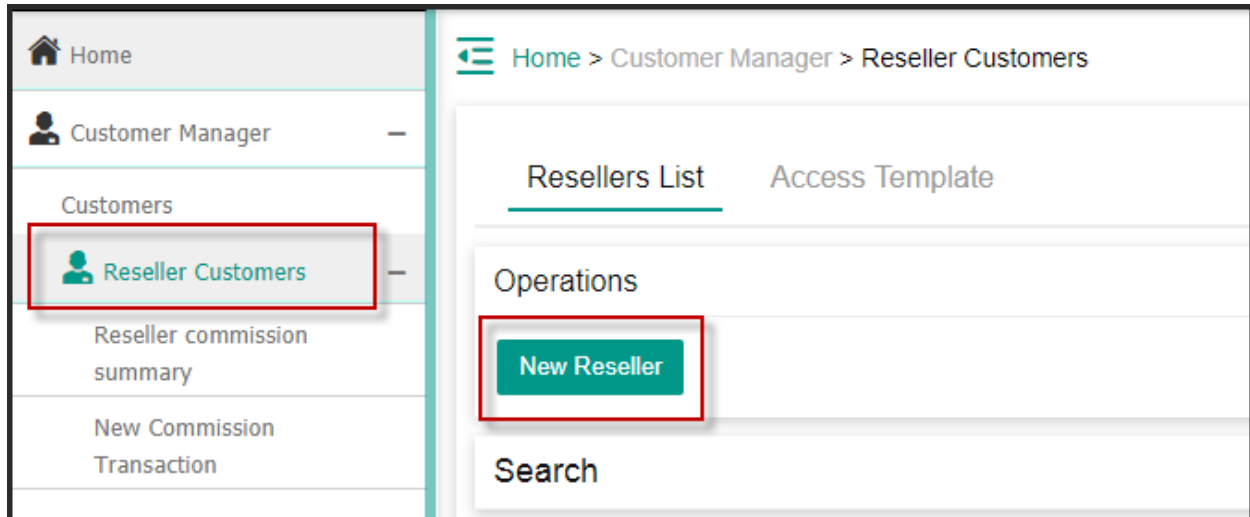
*Reseller Agreement Terms: [Show Terms](#)

Update configuration

Commission Based Reseller

How to create Commission Based Resellers?

- To create a commission based reseller, navigate to the path: **Home >> Customer Manager >> Reseller Customers**
- Click on **New Reseller** as shown in the snapshot below:



- Form "Type" Select **Commission reseller**, provide rest of fields and then click on **Add Reseller** button.

The screenshot shows the 'Offline Order' form. The breadcrumb is 'Home > Customer Manager > Offline Order'. The form has two main sections: 'Subscribe Service' and 'Reseller Login Information'. In the 'Subscribe Service' section, the 'Create as:' dropdown is set to 'Reseller'. The 'Type:' dropdown is highlighted in yellow, and a red arrow points to its dropdown menu. The dropdown menu is open, showing '---Select Reseller Type---' as the selected option, with 'Prepaid reseller' and 'Commission reseller' as other options. The 'Commission reseller' option is highlighted in yellow. Below the dropdown menu, there is a 'Generate Random' button. The 'Reseller Login Information' section includes fields for '*User name (e-mail address):', '*Password:', and '*Confirm password:'. The password field has a 'Show Password' checkbox and a note '(Must be alpha-numeric. Example: 1PassW0rD)'.

Commission Based Reseller

How to create Service Plan\Packages for Commission Resellers?

In MachPanel, basically there are two levels of *Service Plan Settings* for a Reseller customer.

- **At Provider Level:** The Package(s)/Service Plan(s) for Commission based Reseller(s) is\are defined by Provider while creating Customer Products. Under **Customer Products Listing** tab, there are some additional settings to be made for *Commission based Reseller* at Step One (Basic info).

1. Enable the Package for Commission based Reseller.
2. Define **Commission** for Reseller.
3. Select available commission based resellers for the Service Plan\Package.

Sync sold plan resources: ☒ Note: If this checkbox is checked, product name, comments, Edu discount bit, plan resources will be updated in sold subscription resources. Changing plan resources does not auto update entities like Mailbox or Skype4B User settings. Skype4B plan or addon is not updated if it is assigned to user already.

Enabled For Commission Reseller(s): ☒

Commission: 10%

☐ All Resellers

☒ Selected Resellers: [Select Resellers](#)

Type to search

Selectable

Alex Smith [Wiztech]

Selected

Commission Reseller [CommissionReseller]
Commission Reseller [Company]

- **At Reseller Level:** Reseller can change\edit *Product name* and set his Markup. See the snapshot below:3



Commission Based Reseller

Exchange Name: _____ (Use Commission)

Basic Exchange Information

- Reseller can only view the **Detail** of the package:

Home > Service Plans > Exchange

Exchange Hosting Products

Customer Product Listing Add-on Management

Search +

| Status | ID # | Products Name # | Date Created | Products Type # | Options |
|---------|------|-----------------|--------------|--------------------|--|
| Enabled | 9 | Test Comission | 06/10/2016 | Microsoft Exchange | Edit Detail |

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Displaying per page: 80 ▾ [Change](#)

Summary Upgrade/Downgrade Add-ons Allocated Resources

Product name: Test Comission

Provider:

Product comments: Test

Is active: Yes

How to Sell Services under this method to Resellers?

Selling of Service Plan to customer's flow is same, however there is commission and markup calculation at RCC Level. See the snapshot for more details:

Lync Hosting Account Form

Package: Lync 2013 single

Description: Unlimited

Select existing or new organization: Add New Organization

Organization Name: _____ This must be a valid registered and active domain name

Domain Name: _____

Billing Cycle: Monthly

Setup Price: USD 10.00

Price: USD 94.50

Price Preset: 53

Price: USD 94.50

Setup Price: USD 10.00

Total: USD 104.50

Income: USD 9.00

Comments: _____

Add-on Information

Shopping Cart Cancel

Provider level Price Details

| Setup Price | Price | Discount |
|---|------------|---------------------|
| USD 10.00 | USD 100.00 | 10% |
| Price after Discount: 90 | | |
| Reseller Level markup | | |
| Product Name: _____ | Markup: 5% | 0. lync-2013 single |
| Final Price(Price + markup): 90+(5% of 90)=94.50 | | |
| Income(markup+Commission): 5% of 90 + 5% of 90=9.00 | | |

Commission Based Reseller

How Commissions are tracked and managed?

In order to track and manage commissions at PCC, navigate to the path : **Home >> Customer Manager >> Reseller commission summary**. Here MachPanel shows the summary total sales of Commission base Reseller of Each Payment currency separately.

| | |
|-----------------------------|---|
| Home | Home > Customer Manager > Customers > Reseller commission summary |
| Customer Manager | Resellers List |
| Customers | Search |
| Reseller Customers | |
| Reseller commission summary | |
| New Commission Transaction | |
| Subscriptions List | |

| ID | Name | Company Name | Country | Total Sales | Total Income | Amount paid | Balance | Options |
|----|---------------------|--------------|---------|-------------|--------------|-------------|----------|----------------------------|
| 8 | Commission Reseller | Company | Germany | EUR 20.00 | EUR 0.30 | EUR 0.00 | EUR 0.30 | New Commission Transaction |

Displaying: 1- 1 of 1

Displaying per page: 80

To check further details, Click any reseller/ID. It shows the income against each invoice with its Status for e.g. pending etc. We also can see details of Bonus, deduction, payment.

| | | | |
|-------------------|-------|-----------|----------|
| Commission Detail | Bonus | Deduction | Payments |
|-------------------|-------|-----------|----------|

| | |
|--------|--|
| Search | |
|--------|--|

| Status | Reference Id | Trans.Id | Amount | Date | Options |
|--------|--------------|----------|--------------|------------|---------|
| Active | 123 | 6 | USD 1,140.00 | 20/03/2018 | Cancel |

Displaying: 1- 1 of 1

Displaying per page: 80

Similarly, to track and manage commissions at RCC, navigate to the path: **Home >> Dashboard**

We also can see detail of Bonus, deduction, payment.

Reseller commission summary

| Payment Groups | Income | Bonus | Deduction | Total Income | Amount paid | Balance |
|----------------|----------|--------------|------------|--------------|-------------|--------------|
| US Dollar | USD 3.79 | USD 1,140.00 | USD 118.16 | USD 1,025.63 | USD 0.00 | USD 1,025.63 |

Commission Based Reseller

New Commission Transaction:

You can also perform New Commission Transaction i.e. payment/deduction/bonus for Commission based Reseller:

Navigate to the path: **Home » Customer Manager >> Reseller Customers >> Reseller commission summary**. Click on **New Commission Transaction**.

You can select Reseller, Transaction type i.e. Deduction, Payment, Bonus with respective payment group from dropdown. See the snapshot below for further details:

Commission Transaction

| | |
|----------------------|---|
| * Reseller | Commission Reseller [CommissionReseller] Select Reseller |
| * Select Transaction | Payment Payment, Bounus, Deduction |
| * Payment Group | US Dollar Select Currency |
| * Amount | USD 0 |
| * Date | 20/03/2018 |
| * Reference Id | |
| * Comments | <input type="text"/> |

Save Cancel

MachPanel Knowledgebase

<https://kb.machsol.com/Knowledgebase/53418/Commission-Based-Reseller>