

Commission Based Reseller

Summary

This article provides a summary for commission based resellers.

Applies To

This article applies to MachPanel build v6 and above.

Commission Based Reseller Management

Commission Based Reseller is a reseller having ability to resell Service Plan(s)/Add-on(s) with Commission (profit) and Markup from Provider and Customer (Subscriber) respectively on per subscription basis.

Enable Commission Based Reseller:

1. Navigate to the following path: **Home >> System Configuration >> Reseller Settings**
2. Check the Commission based reseller.
3. Click on Update Configuration.

Home > System Configuration > Reseller Settings

Reseller Settings Signup Settings

Commission based reseller

*Custom Label: Commision Based Reseller

*Reseller Agreement Terms: [Show Terms](#)

Subscription based reseller

*Custom Label: Prepaid Reseller

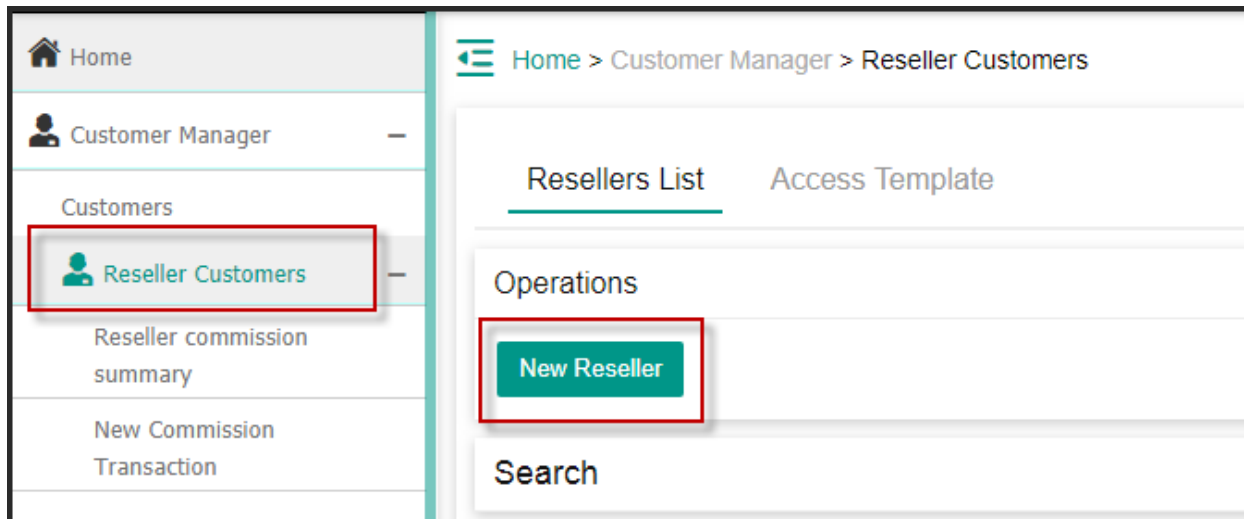
*Reseller Agreement Terms: [Show Terms](#)

Update configuration

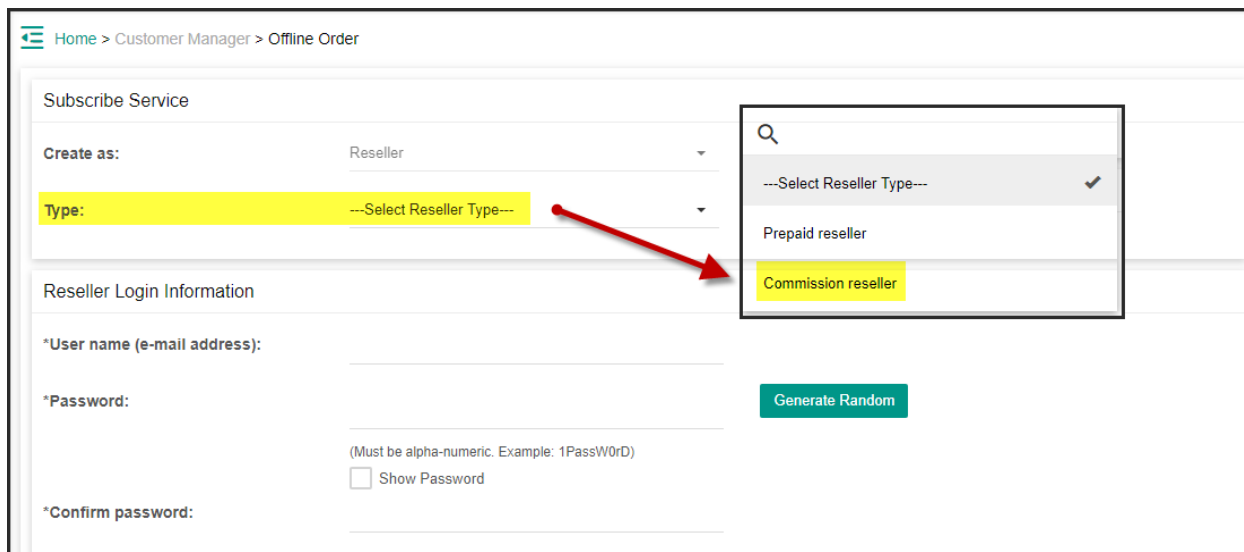
Commission Based Reseller

How to create Commission Based Resellers?

- To create a commission based reseller, navigate to the path: **Home >> Customer Manager >> Reseller Customers**
- Click on **New Reseller** as shown in the snapshot below:



- Form "Type" Select **Commission reseller**, provide rest of fields and then click on **Add Reseller** button.



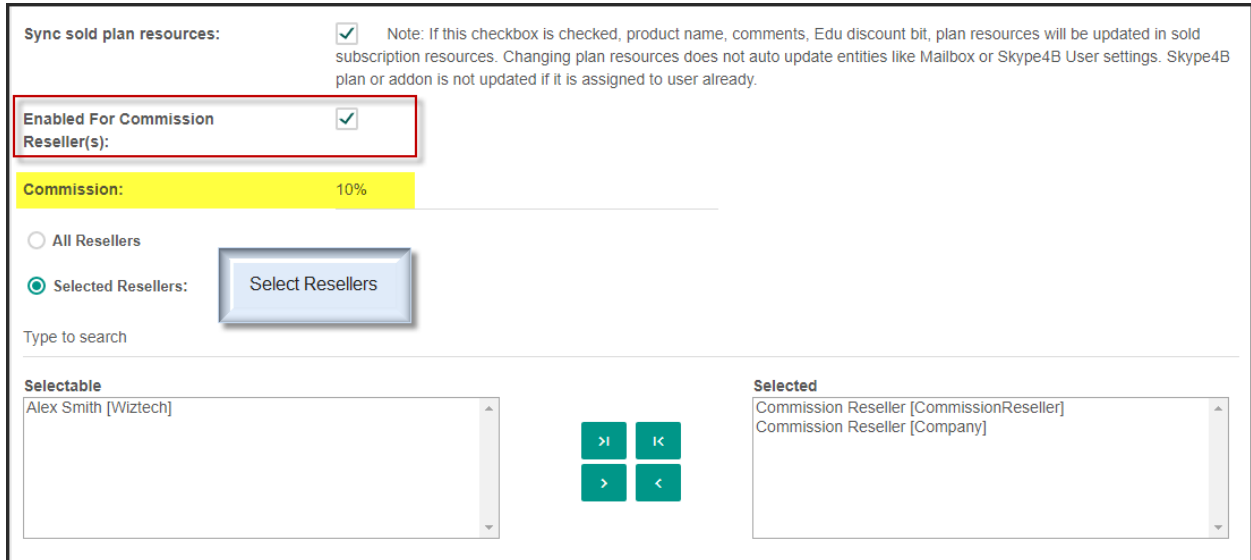
Commission Based Reseller

How to create Service Plan\Packages for Commission Resellers?

In MachPanel, basically there are two levels of *Service Plan Settings* for a Reseller customer.

- **At Provider Level:** The Package(s)/Service Plan(s) for Commission based Reseller(s) is\are defined by Provider while creating Customer Products. Under **Customer Products Listing** tab, there are some additional settings to be made for *Commission based Reseller* at Step One (Basic info).

1. Enable the Package for Commission based Reseller.
2. Define **Commission** for Reseller.
3. Select available commission based resellers for the Service Plan\Package.



Sync sold plan resources: Note: If this checkbox is checked, product name, comments, Edu discount bit, plan resources will be updated in sold subscription resources. Changing plan resources does not auto update entities like Mailbox or Skype4B User settings. Skype4B plan or addon is not updated if it is assigned to user already.

Enabled For Commission Reseller(s):

Commission: 10%

All Resellers

Selected Resellers: [Select Resellers](#)

Type to search

Selectable

Alex Smith [Wiztech]

Selected

Commission Reseller [CommissionReseller]
Commission Reseller [Company]

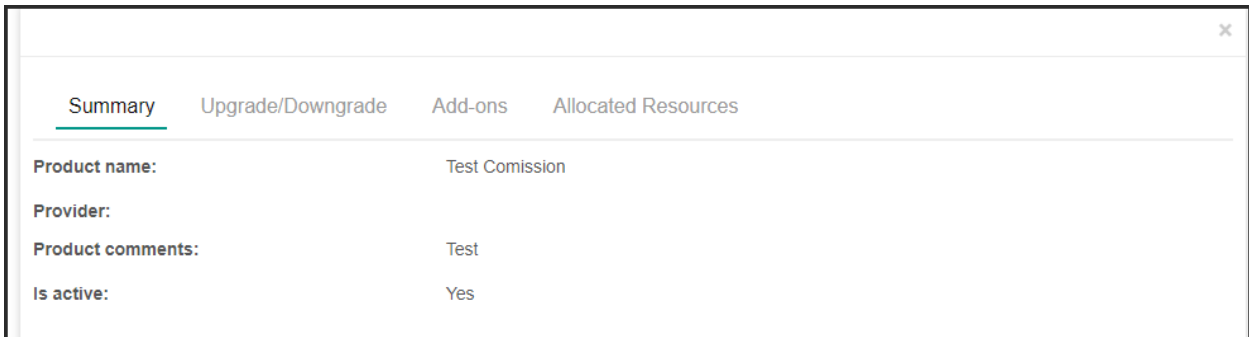
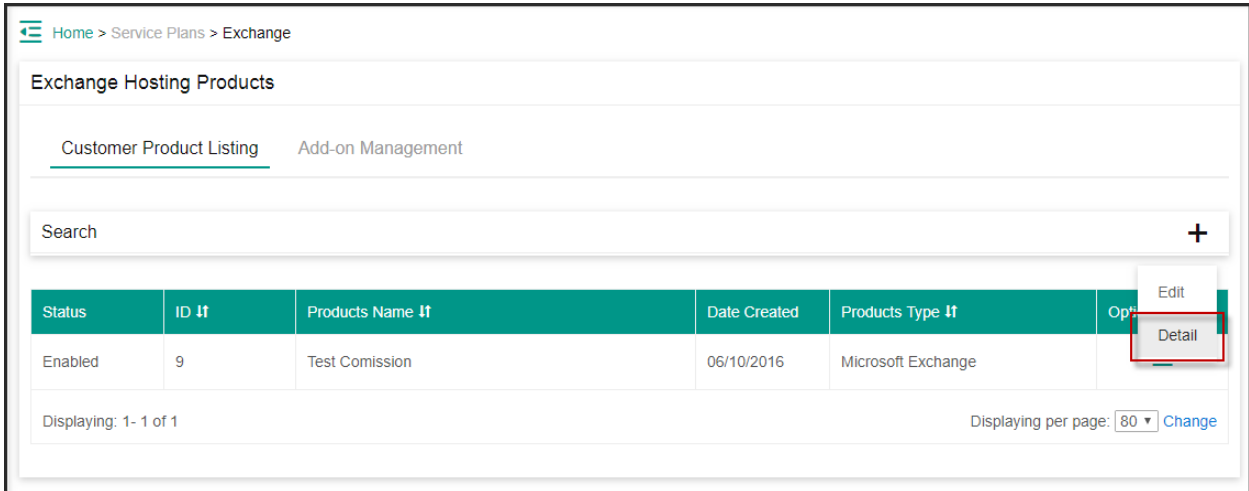
- **At Reseller Level:** Reseller can change\edit *Product name* and set his Markup. See the snapshot below:3



Commission Based Reseller

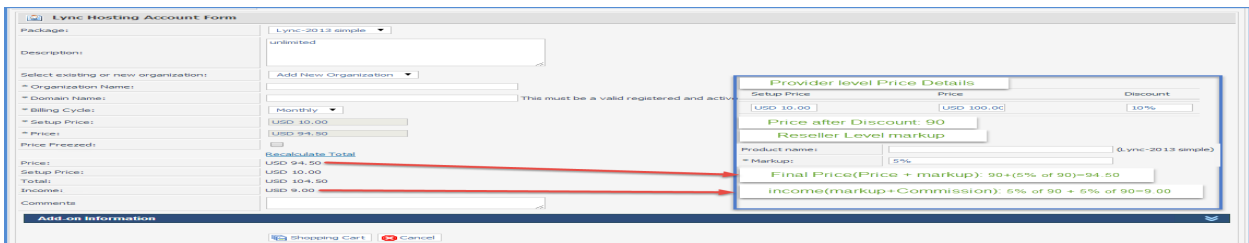


- Reseller can only view the **Detail** of the package:



How to Sell Services under this method to Resellers?

Selling of Service Plan to customer's flow is same, however there is commission and markup calculation at RCC Level. See the snapshot for more details:



Commission Based Reseller

How Commissions are tracked and managed?

In order to track and manage commissions at PCC, navigate to the path : **Home >> Customer Manager >> Reseller commission summary**. Here MachPanel shows the summary total sales of Commission base Reseller of Each Payment currency separately.

ID	Name	Company Name	Country	Total Sales	Total Income	Amount paid	Balance	Options
8	Commission Reseller	Company	Germany	EUR 20.00	EUR 0.30	EUR 0.00	EUR 0.30	New Commission Transaction

To check further details, Click any reseller/ID. It shows the income against each invoice with its Status for e.g. pending etc. We also can see details of Bonus, deduction, payment.

Status	Reference Id	Trans.Id	Amount	Date	Options
Active	123	6	USD 1,140.00	20/03/2018	Cancel

Similarly, to track and manage commissions at RCC, navigate to the path: **Home >> Dashboard**

We also can see detail of Bonus, deduction, payment.

Payment Groups	Income	Bonus	Deduction	Total Income	Amount paid	Balance
US Dollar	USD 3.79	USD 1,140.00	USD 118.16	USD 1,025.63	USD 0.00	USD 1,025.63

Commission Based Reseller

New Commission Transaction:

You can also perform New Commission Transaction i.e. payment/deduction/bonus for Commission based Reseller:

Navigate to the path: **Home » Customer Manager >> Reseller Customers >> Reseller commission summary**. Click on **New Commission Transaction**.

You can select Reseller, Transaction type i.e. Deduction, Payment, Bonus with respective payment group from dropdown. See the snapshot below for further details:

Commission Transaction

* Reseller	Commission Reseller [CommissionReseller]	Select Reseller
* Select Transaction	Payment	Payment, Bounus, Deduction
* Payment Group	US Dollar	Select Currency
* Amount	USD 0	
* Date	20/03/2018	
* Reference Id		
* Comments	<input type="text"/>	

Save Cancel

MachPanel Knowledgebase

<https://kb.machsol.com/Knowledgebase/53418/Commission-Based-Reseller>