Summary

This article provides a summary for commission based resellers.

Applies To

This article applies to MachPanel build v6 and above.

Commission Based Reseller Management

Commission Based Reseller is a reseller having ability to resell Service Plan(s)/Add-on(s) with Commission (profit) and Markup from Provider and Customer (Subscriber) respectively on per subscription basis.

Enable Commission Based Reseller:

- Navigate to the following path: Home >> System Configuration >> Reseller Settings
- 2. Check the Commission based reseller.
- 3. Click on Update Configuration.

Home > System Configuration > Rese	eller Settings
Reseller Settings Signup S	ettings
Commission based reseller	
*Custom Label:	Commision Based Reseller
*Reseller Agreement Terms:	Show Terms
Subscription based reseller	Prepaid Reseller
	· · · · · · · · · · · · · · · · · · ·
*Reseller Agreement Terms:	Show Terms
Update configuration	

How to create Commission Based Resellers?

- To create a commission based reseller, navigate to the path: *Home >> Customer Manager >> Reseller Customers*
- Click on **New Reseller** as shown in the snapshot below:

🏦 Home	Home > Customer Manager > Reseller Customers
よ Customer Manager 🛛 —	
Customers	Resellers List Access Template
Reseller Customers –	Operations
Reseller commission summary	New Reseller
New Commission Transaction	Search

• Form "Type" Select **Commission reseller**, provide rest of fields and then click on **Add Reseller** button.

Home > Customer Manager > 0	Offline Order		
Subscribe Service			
Create as:	Reseller	- Q	
Time	Colort Deceller Ture	Select Reseller Type 🗸	
Туре.	Select Reseller Type	Prepaid reseller	
Reseller Login Information		Commission reseller	
*User name (e-mail address):			
*Password:		Generate Random	
	(Must be alpha-numeric. Example: 1PassW0rD)		
*Confirm password:			

How to create Service Plan\Packages for Commission Resellers?

In MachPanel, basically there are two levels of *Service Plan Settings* for a Reseller customer.

- At Provider Level: The Package(s)/Service Plan(s) for Commission based Reseller(s) is\are defined by Provider while creating Customer Products. Under Customer Products Listing tab, there are some additional settings to be made for *Commission based Reseller* at Step One (Basic info).
 - 1. Enable the Package for Commission based Reseller.
 - 2. Define **Commission** for Reseller.
 - 3. Select available commission based resellers for the Service Plan\Package.

Sync sold plan resources:	✓ Note subscription plan or add	: If this checkbox resources. Char on is not updated	is checked, product nam nging plan resources doe if it is assigned to user a	ne, comments, Edu discount bit, plan reso es not auto update entities like Mailbox or § Ilready.	urces will be updated in sold Skype4B User settings. Skype4B
Enabled For Commission Reseller(s):					
Commission:	10%				
 All Resellers Selected Resellers: Type to search 	Select Resellers				
Selectable [Alex Smith [Wiztech]		•) Э с	Selected Commission Reseller [Commission Commission Reseller [Company]	Reseller]

• At Reseller Level: Reseller can change\edit *Product name* and set his Markup. See the snapshot below:3

Save Cancel	
Product name:	(Test Comission)
Basic Product Information	~

• Reseller can only view the **Detail** of the package:

Home > Ser	vice Plans > Exch	ange			
Exchange H	losting Produc	ts			
Customer	Product Listing	Add-on Management			
Search					+
Ctatus	in It	Draduete Name It	Data Created	Draducta Tupo It	Edit
Enabled	9	Test Comission	06/10/2016	Microsoft Exchange	Detail
Displaying: 1-	1 of 1			Displaying	per page: 80 V Change

			×
Summary	Upgrade/Downgrade	Add-ons	Allocated Resources
Product name:		Test Comis	ssion
Provider:			
Product comment	s:	Test	
Is active:		Yes	

How to Sell Services under this method to Resellers?

Selling of Service Plan to customer's flow is same, however there is commission and markup calculation at RCC Level. See the snapshot for more details:

Packagei	Lync-2013 simple 🔻				
Description	unlimited				
Select existing or new organization:	Add New Organization 🔻				
* Organization Name:			Provider leve	Price Details	
* Domain Name:		This must be a valid registered and active	Setup Price	Price	Discount
Billing Cycle:	Monthly *		USD 10.00	USD 100.00	10%
Setup Price:	USD 10.00		Price after Di	scount: 90	
Prices	USD 94.50		Reseller Lev	vel markup	
rice Preezed:			man da an		10
	Recalculate Total		Producernamer		Corre-20 13 simpley
rice:	USD 94.50		= Markup:	5 %	
etup Price:	USD 10.00		Final Price(F	Price + markup): 90+(5% or	90)-94.50
otal:	USD 104.50				
ncomei	USD 9.00		income(mark	up+Commission): 5% of 9	00 + 5% of 90-9.00
Iommenta					
					~

How Commissions are tracked and managed?

In order to track and manage commissions at PCC, navigate to the path : *Home >> Customer Manager >> Reseller commission summary*. Here MachPanel shows the summary total sales of Commission base Reseller of Each Payment currency separately.

A Home	E Hom	Home > Customer Manager > Customers > Reseller commission summary							
🚨 Customer Manager 🛛 🗕 —	Reselle	Resellers List							
Customers	Searc	Search +							
Reseller Customers -		·							
Reseller commission summary	ID 41	Name It	Company Name It	Country	Total Sales	Total Income	Amount paid	Balance	Options
New Commission	8	Commission Reseller	Company	📕 Germany	EUR 20.00	EUR 0.30	EUR 0.00	EUR 0.30	New Commission Transaction
Subscriptions List	Displa	ying: 1- 1 of 1						Di	splaying per page: 80 V Change

To check further details, Click any reseller/ID. It shows the income against each invoice with its Status for e.g. pending etc. We also can see details of Bonus, deduction, payment.

Commis	ssion Detail Bonus	Deduction Payments			
Search					+
Status	Reference Id 11	Trans.id 11	Amount 11	Date II	Options
Active	123	6	USD 1,140.00	20/03/2018	Cancel
Displaying	: 1- 1 of 1			Displaying	g per page: 80 🔻 Change

Similarly, to track and manage commissions at RCC, navigate to the path: *Home >> DashBoard*

We also can see detail of Bonus, deduction, payment.

me Bo	onus	Deduction	Total Income	Amount paid	Balance
) 3.79 US	ISD 1,140.00	USD 118.16	USD 1,025.63	USD 0.00	USD 1,025.63
,	ne B 3.79 U	ne Bonus 3.79 USD 1,140.00	ne Bonus Deduction 3.79 USD 1,140.00 USD 118.16	ne Bonus Deduction Total Income 3.79 USD 1,140.00 USD 118.16 USD 1,025.63	ne Bonus Deduction Total Income Amount paid 3.79 USD 1,140.00 USD 118.16 USD 1,025.63 USD 0.00

New Commission Transaction:

You can also perform New Commission Transaction i.e. payment/deduction/bonus for Commission based Reseller:

Navigate to the path:*Home » Customer Manager >> Reseller Customers >> Reseller commission summary*. Click on New Commission Transaction.

You can select Reseller, Transaction type i.e. Deduction, Payment, Bonus with respective payment group from dropdown. See the snapshot below for further details:

Commission Transaction	
* Reseller	Commission Reseller [CommissionReseller]
* Select Transaction	Payment, Bounus, Deduction
* Payment Group	US Dollar Select Currency
* Amount	USD 0
* Date	20/03/2018
* Reference Id	
* Comments	
	Save Cancel

MachPanel Knowledgebase https://kb.machsol.com/Knowledgebase/53418/Commission-Based-Reseller